

JIEUN SON

Seoul, Republic of Korea | (+82) 10-2705-4193 | jayeson.work@gmail.com | [LinkedIn Profile](#)

EXPERIENCE

Lightwood Partners, Boutique Investment Bank ([Link](#)) | Seoul, Republic of Korea

Research Analyst

Dec 2024 – July 2025

Sourced 5+ buy-side M&A targets, structured 10+ venture debt facilities, and published 2 FN Guide equity research reports, serving clients across 3 sectors (Consumer Goods, Healthcare, TMT). Under senior supervision, conducted market research utilizing web scraping techniques and Excel modeling to profile target companies' business models. Independently designed Lightwood Partners' website, saving 100% in development costs.

- **(Buy-side M&A Pitchbook)** Sourced 5+ acquisition targets for a client seeking KRW 50B+ buyout by contacting VP-level sell-side advisors for the creation of a buy-side M&A pitchbook
- **(Strategic Capital Advisory)** Identified 10+ venture debt providers and researched factoring options (i.e., accounts receivable factoring) for a startup seeking KRW 2B funding
- **(Vendor Due Diligence)** Attended 3 Venture Capital networking events to source investors, while creating the Confidential Information Memorandum for a KRW 15B+ company
- **(Equity Research)** Published 2 FN Guide pharmaceutical equity research reports, which earned over 4+ media coverage

Financial Academic Association FCB ([Link](#)) | Seoul, Republic of Korea

Academic Analyst

Aug 2024 – Sep 2024

Developed KRW 1.1T+ M&A strategy for Eugene Corporation's acquisition of Sampyo Cement, finalizing it with the presentation of Confidential Information Memorandum

- **(Financial Modeling)** Conducted full research cycle analyzing company fundamentals (Company Profile, Financial Statements, Trading Comparables, Transaction Comparables) and industry dynamics (Industry Analysis, Macroeconomic Factors, Commodity Prices), building layered financial models (Discounted Cash Flow, Internal Rate of Return) to produce football field visualization for the buy-side Information Memorandum
- **(Certificate of Completion)** FCB IB Analyst (Sep 2024) ([Link](#))

Korean Energy Institute of Research (KIER) ([Link](#)) | Daejeon, Republic of Korea

Summer Data Analyst at Platform Research Department

Jun 2020 – Aug 2020

Conducted data analysis and NLP research for government energy projects. Identified market opportunity for urban-optimized solar panels in Korea's high-density areas.

- **(Solar Irradiance Data Analysis)** Analyzed 10,000+ data points using statistical and spatial methods (univariate/bivariate EDA, GIS validation); validated hypothesis that south-facing urban buildings receive 60% more diffuse vs. direct irradiance, identifying market opportunities for urban-optimized solar panels
- **(Academic Research Trend Analysis)** Built NLP pipeline implementing LDA topic modeling on 500+ papers; created PCA-based visualization maps achieving 0% hallucination rate vs. LLM approaches

EDUCATION

Ewha Womans University | Seoul, Republic of Korea

Bachelor's Degree in Economics

Mar 2022 – Aug 2025

Relevant Coursework:

- Corporate Finance, Microeconomics, Macroeconomics, Regression Analysis

Chungnam National University (Dual Degree) | Daejeon, Republic of Korea

Bachelor's Degree in Software Engineering and English Language & Literature

Mar 2017 – Feb 2021

- Awarded academic scholarship, 4-year

Exchange Student at Technical University Berlin | Berlin, Germany

Dec 2019 – Jan 2020

Exchange Student at Stony Brook University | New York, USA

Jul 2019 – Aug 2019

SKILLS

Languages: Korean (Native), English (Fluent, Lived in London, UK for 5+ Years)

Skills: Microsoft Office Suites (Word, Excel, PowerPoint), Python, Matplotlib, UX/UI, AI Prompting